

A WORLD OF GROWTH.

OUR OFFER IS AS UNIQUE AS YOUR VISION.





GOING INTERNATIONAL HAS NEVER BEEN SO SIMPLE.

ABOUT US

We are the CDP Group company that supports the growth and competitiveness of Italian businesses globally, with a particular focus on SMEs, through the internationalization of their operations. For over 30 years, we have accompanied businesses throughout their expansion process abroad, from the initial assessment of entering a new market to full growth through direct investments. With offices across Italy and worldwide, we serve as the institutional partner for Italian companies looking to export and expand in international markets.



ONE SOLUTION FOR EVERY NEED.

EQUITY LOANS

Minority equity stakes in foreign companies owned by Italian businesses with the possible participation of the Venture Capital public funds.

EQUITY INVESTMENTS

Equity investments for the international growth of start-ups, small and medium-sized enterprises and for international infrastructure projects.

SUBSIDIZED LOANS FOR INTERNATIONALIZATION

Low-interest loans to enhance the international competitiveness of Italian companies.

EXPORT CREDIT SUPPORT

Export support through Supplier Credit and Buyer Credit financing programs.



ALWAYS BY YOUR SIDE.

Our offices in Italy and abroad are your entry point
for sustainable development opportunities.

IN ITALY

Bologna | Milan | Naples | Palermo | Rome | Venice

WORLDWIDE

Brazil | Egypt | India | Morocco | Saudi Arabia
Serbia | Senegal | Vietnam



EQUITY INVESTMENTS.

We promote the establishment of Italian companies abroad, both on EU and non-EU markets, guaranteeing medium/long-term financial support for the investment project.



INSTITUTIONAL
PARTNER



LIMITED
INTERFERENCE
IN GOVERNANCE



FIXED
RETURN



TAILOR MADE
STRUCTURE

MAX 49%
OF THE
SHARE
CAPITAL
OF THE
INVESTMENT

1
2
3

SIMEST EQUITY INVESTMENTS WITH POSSIBLE SHAREHOLDER FINANCING

Acquisition of a **stake in the capital** of the foreign company **through SIMEST's own resources** with a time horizon **up to 6-8 years** with a buy back agreement with the Italian partner. **Predetermined exit price.**

VC* EQUITY INVESTMENTS WITH POSSIBLE SHAREHOLDER FINANCING

Additional participation of Venture Capital public resources managed by **SIMEST** **at promotional economic conditions** in line with the structure of the SIMEST investment.

INTEREST SUBSIDY*

Interest subsidy on bank or other intermediary loans (including CDP), obtained by the Italian company for the acquisition of its stake in the **foreign company (non-EU)**.

*Resources from public funds managed by SIMEST on behalf of Ministry of Foreign Affairs and International Cooperation (MFAIC)

EQUITY INVESTMENTS.



WE SUPPORT THE INTERNATIONAL GROWTH
OF COMPANIES THROUGH DEDICATED FUNDS*
FOR EQUITY INVESTMENTS.

*Resources from public funds managed by SIMEST on behalf of MFAIC.



GROWTH PLAFOND

€100 million to strengthen the share capital of small and medium-sized enterprises with an international vocation.

INFRASTRUCTURE INVESTMENT PLAFOND

€100 million for Italian companies and their supply chains involved in large international infrastructure projects.

START UP AND INNOVATIVE SMES PLAFOND

€200 million for investments in start-ups, including innovative ones, or innovative SMEs to support their internationalization process.

SOFT LOANS FOR INTERNATIONALIZATION.

We support Italian businesses in achieving their growth and internationalization goals.*



TRADE FAIRS AND EXHIBITIONS

We support the **participation** of companies in **international exhibition trade fairs and promotional events**.

PROGRAMS FOR ENTERING FOREIGN MARKETS

We facilitate the entry into new foreign markets by financing the **opening of commercial structures and their strengthening**.

E-COMMERCE

We finance the **development of e-commerce solutions** through the use of a marketplace or the creation of a self-developed IT platform.

TEMPORARY MANAGER

We support the **hiring of a Temporary Manager** for the implementation of projects abroad.



SUBSIDIZED RATE



POSSIBLE
NON-REPAYABLE
SHARE



FINANCING
DURATION
UP TO 6 YEARS



DIGITALIZED
ONBOARDING
simest.it

*Resources from public funds managed by SIMEST on behalf of MFAIC.

GREEN OR DIGITAL TRANSITION

We strengthen the international competitiveness of the company by supporting its **digital and ecological transition**.



CERTIFICATIONS AND CONSULTANCY

We finance **consultancy activities** aimed at investments for sustainable growth on international markets.

STRENGTHENING AFRICAN MARKETS

We support investments in competitiveness and training for companies with strategic interests in the African continent and their supply chains.

COMPETITIVENESS OF ITALIAN COMPANIES AND SUPPLY CHAINS IN CENTRAL OR SOUTH AMERICA

We strengthen international competitiveness to seize new opportunities in Central or South America.

STRATEGIC SUPPORT FOR THE INDIAN MARKET

We support investments by Italian companies and their supply chains with strategic interests in India.

FROM TODAY, SIMEST'S FACILITATED FINANCE ALSO SUPPORTS **NON-EXPORTING COMPANIES** THAT BELONG TO PRODUCTION SUPPLY CHAINS ORIENTED TOWARD EXPORT.

SPECIAL CONDITIONS FOR COMPANIES INTERESTED IN **STRATEGIC MARKETS**, FOR **ENERGY-INTENSIVE COMPANIES** OR THOSE THAT HAVE UNDERTAKEN CERTIFIED ENERGY-EFFICIENCY PATHWAYS, AND FOR COMPANIES AFFECTED BY ENERGY PRICE INCREASES OR BY THE FLOODS IN CENTRAL-NORTHERN ITALY.

AFRICA MEASURE.

A NEW MEASURE ALIGNED WITH MATTEI PLAN
TO CATCH DEVELOPMENT OPPORTUNITIES
IN AN IMPORTANT STRATEGIC MARKET.

200 € /MLN

Reserve dedicated to Italian companies and their supply chains, with a 10% quota allocated to young and/or female owners, start-ups and innovative SMEs.

Preferential Rate

10%

Non-repayable share

20%

Non-repayable share for companies with operational headquarters in Southern Italy, start-ups and innovative SMEs

Exemption from warranties





NEW FAVOURABLE FINANCE WITH NEW FINANCEABLE EXPENSES.

Dedicated conditions for companies that import, export, are present or intend to invest in Africa, and for companies in their supply chain that are also non-exporters, to support projects in digitalization and sustainability, capital strengthening and staff training.

You can finance

AFRICAN STAFF TRAINING

Including dedicated facilities and travel, stays, entry, regularization and establishment of employment contracts for trained personnel

INNOVATION AND KNOW-HOW TRANSFER

Productive and commercial investments in Italy and Africa and financing of controlled companies

COMPETITIVENESS

Sustainability and digitalization, specialized consultancy and certifications, e-commerce and fairs with a focus on Africa

LATIN AMERICA MEASURE.

200 € /MLN

Reserve dedicated to strengthening the international competitiveness of Italian companies and their supply chains with strategic interests in Central or South America

To finance productive and commercial investments in competitiveness, innovation, sustainability and staff training.

Preferential Rate

10%

Non-repayable share

20%

Non-repayable share for companies with operational headquarters in Southern Italy, start-ups and innovative SMEs

Exemption from warranties





INDIA MEASURE.

200 € /MLN

Reserve dedicated to companies with strategic interests in India and companies in their supply chain to seize market opportunities.

Preferential Rate

10 %

Non-repayable share

20 %

Non-repayable share for companies with operational headquarters in Southern Italy, start-ups and innovative SMEs

To promote scouting for opportunities in India, matchmaking, productive and commercial investments, and training



EXPORT CREDIT SUPPORT.

We provide financing* to support the export of capital goods and services, reducing costs to enhance the competitiveness of Italian exports.

PAYMENT DEFERRAL,
COMPETITIVE
TERMS \geq 24 MONTHS

FIXED SUBSIDIZED
CIRR RATE
(Calculated monthly
by the OECD)

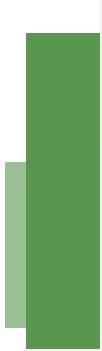
FREE ACCESS
TO ALL SERVICES

* Resources from public funds managed by SIMEST on behalf of MFAIC.



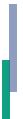
Buyer Credit Financing

Non-repayable funds along with the stabilization of a subsidized fixed-rate loan to reduce financial costs incurred by foreign customers. This service can also be activated for post-financing operations of Letters of Credit.



Supplier Credit Financing

Non-repayable funds to cover the discount rate of payment instruments, enabling Italian suppliers to receive immediate liquidity. This service is also available for international leasing contracts.



UPFRONT AND
SINGLE PAYMENT
DIRECTLY TO THE
EXPORTER
Supplier Credit



LIQUIDITY FOR
ITALIAN EXPORTERS
Supplier Credit



DEDICATED CEILINGS
FOR STRATEGIC
MARKETS

*WE WRITE NEW SUCCESS
STORIES FOR ITALIAN
COMPANIES WORLDWIDE
EVERYDAY.*

THE NEXT ONE COULD BE YOURS.



Stay connected with us and visit our website to discover how we can assist you.
www.simest.it

simest 

gruppo cdp



Ministero degli Affari Esteri
e della Cooperazione Internazionale

